



Profile

New-Age Business Consultants



Introduction



- Set up in September 2001
- Presently based in Bangalore and Chennai
- Increasing geographical presence to other cities in South India in next six months and all India in next 18 months

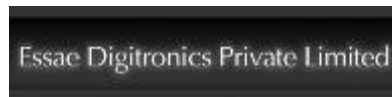


Deep Relationship with SAP & Sage

- Gold Partner for SAP Business One*
- Top ERP Partner for Sage*

- Focus on Small and Medium Enterprises (SME) with intimate understanding of SME needs and concerns
- Domain Expertise in Manufacturing, Distribution and Services sectors
- Over 500 users and 75+ Implementation site rollouts
- Largest implemented customer base for SAP Business One in South India
- 100% record of implementation accomplishment in taking our customers live
- Enviable reputation within the SAP Business One partner community of being the first partner to have the maximum number of customers upgraded to the latest release of SAP Business One
- IP for CVD solution for Trading Business, integrated with SAP Business One
- Pioneered in setting up a Dedicated Support Desk for customers
- All project are driven top down by one of the promoters having significant experience both in domain and solution

New-Age: Partial Customer List



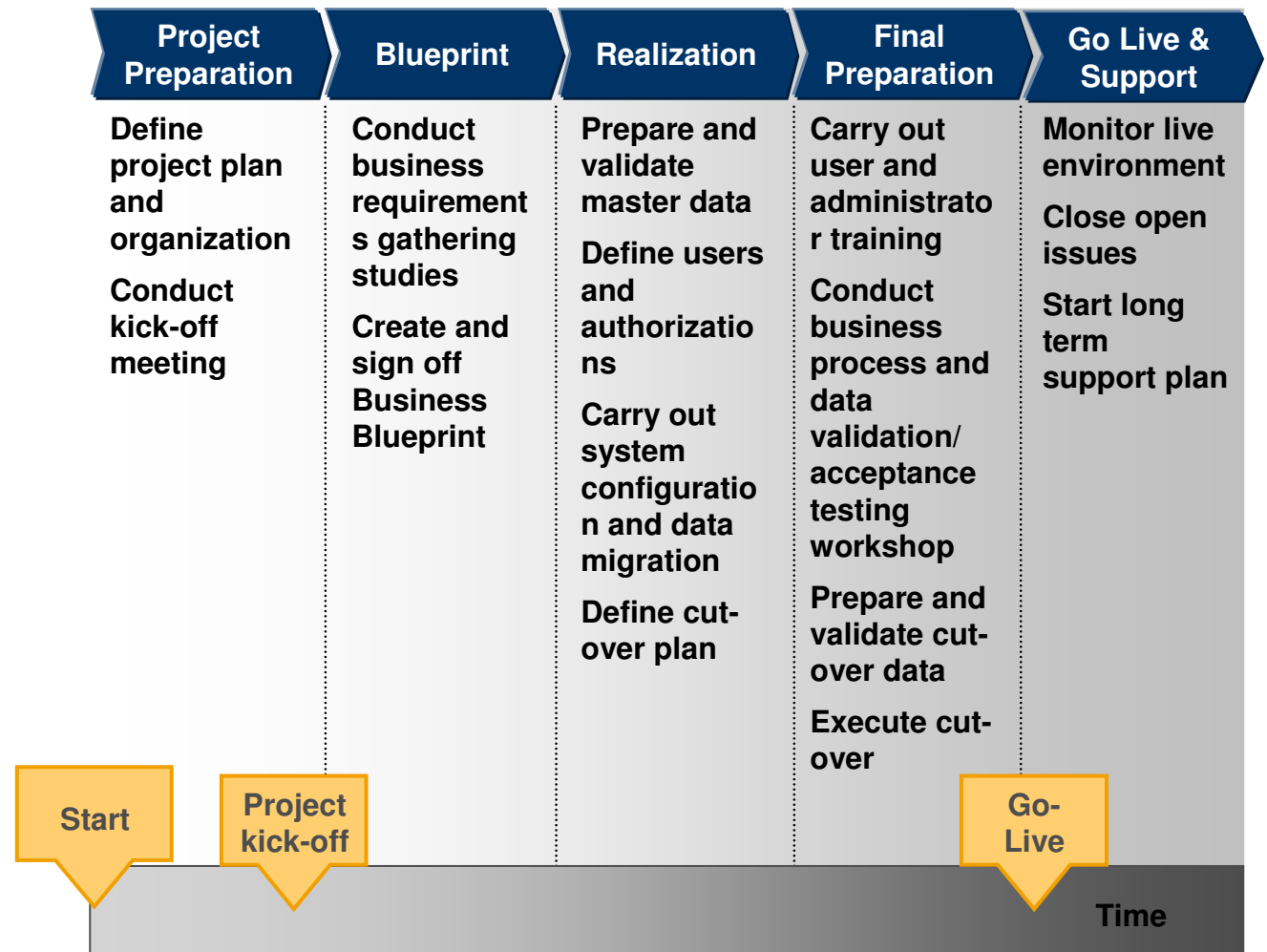
Our Methodology



Sales Methodology

- Focus on areas where we have Domain Expertise
- Ensure that full Sales Cycle is completed to ensure clarity on both sides

Implementation Methodology



Lean Project Organization & Short Timeframe



- Typical Client Organization
 - One full-time ERP Project Coordinator, but no other full-time resources ...
- Typical New-Age Organization
 - Project Manager: To monitor overall direction of Project
 - Functional Consultant: To carry out implementation
 - Technical Consultant: To carry out development of Documents, Reports, etc.

- 3 months from Start to Go Live for a Manufacturing Company
- 2 months from Start to Go Live for a Distribution or Service Company

How do we achieve this?

- Deploy Experienced Consultants (who are not learning at your cost)
- Strong Project Management Focus
- Drive the Project Top Down within company and within our team
- Resolve issues rapidly and at senior levels

Business Challenges addressed



Improve Control over Inventory:

Monitor Inventory of Raw Materials, WIP (In-house + Subcontractors), Finished Goods, Tools & Consumables - on a real-time basis and across all Locations/ Warehouses. View Inventory Status, Movement, Audit, Turnover and Ageing Reports

Improve Planning Processes:

Plan Purchases and Production based on Forecasts. Plan Dispatches based on Delivery Schedules. Plan Consumables and Tools based on Minimum Quantity. View and Action Purchase and Productions Orders Recommendations Reports

Improve Control over Purchasing Processes:

Record Rate Contracts with Vendors. Automatically default in Vendor Invoices. Expire Old Rates, Raise new Rate Contracts/ Purchase Orders through online Approvals. View Periodic Purchase Analysis by Vendor and Item, and Vendor Ageing Reports

Improve Control over Production Costs and Time:

Monitor Input Material and Finished Goods Costs on a real-time basis. View Bill of Material, Production Cycle Time and Costs Reports

Automate Statutory Compliance Processes:

Automate Excise, Sales Tax and TDS processes. Generate RG23A Part I & II, RG23C Part I & II, ER1, RG23PLA, Sales Tax Register, Service Tax Returns

Integrated Financials:

With integrated financials, you no more need to maintain a separate software reducing duplication and ensuring an efficient and hospitable finance

Value Proposition: New-Age



New-Age using SAP Business One brings along its experience of implementing over 50+ customers and ensuring:

- **Manage by exception** based on business rule to **control** key or all business processes
- Provide **real-time visibility** to information for effective decision making and bringing **accountability**
- **Flexible reporting** at various levels within the organization
 - ◆ Reporting to **investors** and stakeholders
 - ◆ Reporting to internal **management**
 - ◆ Reporting to process **owners**
 - ◆ Inter-dependent / **inter-department** reporting
 - ◆ **Statutory** reporting
- Efficiently manage **cash-flow**
- Manage **growth** without or minimally adding to your human resources

Contact Details



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Thank You